

Transportation Market Annual Volume Example for Distributors

	Model	Description	Distributor Cost	Market Price	Estimated Annual Volume Eaches	Estimated Annual Revenue Dollars	Estimated Annual GP \$	Estimated GP %
V Hangers 3in. to 6in.	PL-1111-V30	Lockable 3" PVC, Copper and Cast Iron Pipes	\$8.99	\$15.99	10,000	\$159,900	\$ 70,000	44%
	PL-1111-V40	Lockable 4" PVC, Copper and Cast Iron Pipes	\$9.99	\$17.99	10,000	\$179,900	\$ 80,000	44%
	PL-1111-V60	Lockable 6" PVC, Copper and Cast Iron Pipes	\$10.99	\$19.99	10,000	\$199,900	\$ 90,000	45%
XL V Hangers 8in. to 18in.	PL-1111-V80	Lockable 8" PVC, Copper and Cast Iron Pipes	\$27.00	\$49.00	10,000	\$490,000	\$ 220,000	45%
	PL-1111-V100	Lockable 10" PVC, Copper and Cast Iron Pipes	\$46.50	\$85.00	10,000	\$850,000	\$ 385,000	45%
	PL-1111-V120	Lockable 12" PVC, Copper and Cast Iron Pipes	\$64.50	\$120.00	10,000	\$1,200,000	\$ 555,000	46%
	PL-1111-V140	Lockable 14" PVC, Copper and Cast Iron Pipes	\$74.10	\$140.00	10,000	\$1,400,000	\$ 659,000	47%
	PL-1111-V160	Lockable 16" PVC, Copper and Cast Iron Pipes	\$89.10	\$160.00	10,000	\$1,600,000	\$ 709,000	44%
	PL-1111-V180	Lockable 18" PVC, Copper and Cast Iron Pipes	\$105.00	\$190.00	10,000	<u>\$1,900,000</u>	<u>\$ 850,000</u>	45%
					90,000	\$7,979,700	\$ 3,618,000	

Transportation Market includes Bridges and Tunnels.

Hap System potential in the Transportation Market we estimate to be over \$5 million annual revenue.